

Scaling innovation and growth in financial services





Helsinki Fintech Farm is the fintech hub of Finland -Join our community and access to the Nordic ecosystem & build new connections!

#### We have over 100 company members and partners:

- fintechs
- banks
- technology companies
- investors
- service providers
- **Nordic Fintech hubs**



















































#### WHY BECOME A MEMBER?

- **GROWTH** Free mentoring & technology from our expert partners (<u>Visa</u>, <u>Qvik</u>, <u>Enfuce</u>, <u>Danske Bank</u>, <u>Citi</u>, AWS 10.000€, Google Cloud 2.500 €, etc)
- **EDUCATE** Free access to new eLearning platform FinStack (value 5.000€)
- **PROMOTE & NETWORK** wide international network and over 20 events yearly with member discounts and benefits (value even 5.000 €)
- **DATA** Free access to exclusive Fintech database (value 3.600 €)
- BRAND VISIBILITY International visibility in our media channels over 50.000 reach per month



And much more....





#### **HOW MUCH DOES IT COST?**

Membership fee depends on Finnish Fintech company's revenue:

- FREE with revenue under 500k €
- 39 €\* /month with revenue between
   500k and 1 million €
- 89 €\* /month with revenue over 1 million €

\*The membership fee will be invoiced on an annual basis from the date of accession unless otherwise agreed.



#### **HOW TO JOIN?**

To get all the membership benefits right away for your company and employees

**APPLY NOW** 





## "No bullsh\*t here. Truly valuable connections for our success."

Monika Liikamaa, Co-CEO & Co-Founder at Enfuce



#### OR DO YOU WANT TO KNOW MORE?

1. Go to the next slide & read more



2. Or book a discussion time with one of us **HERE** 





# Take a dive into the amazing benefits you'll receive as a member



#### **FINSTACK**

FinStack is an eLearning and networking platform for fintechs and banks.

- Provide your team a flexible way of learning and exploring the future of fintech.
- Access a diverse range of materials such as videos, articles and sparring lessons from the best professionals of the field.
- Get free business development resources

#### FINTECH FARMBASE

Fintech FarmBase is our comprehensive database consisting of Finnish fintech companies.

- Edit your own company information by registering
- Gain access to exclusive information by becoming a member
- Utilise advanced search filters to find what you are looking for





#### **BRAND VISIBILITY AND NETWORK**

#### • Events - over 20 webinars & live events yearly

- Get discounted or free tickets to our main events.
- Become an event speaker or partner for a special members' price.

#### • Brand visibility

- over 50 000 readers monthly in digital channels
- Helsinki Fintech Guide distribution is about 4 000 people
- Fintech events over 1 000 visitors

#### Network

- Get introduced to our global partners and other fintech hubs.
- <u>Join</u> the members' Slack and participate in the discussions around financial technology



#### FREE LEGAL ADVICE FOR ALL

**Dittmar & Indrenius** provide a legal sparring session and continuous advice. Their experts will help you with anything from the most complex financial regulatory issues to the best practices in setting up a new business.

#### Easy ways to brush off your skills:

- FinStack coffee breaks where the Dittmar & Indrenius experts will answer questions
- FinStack webinars
- One-on-one advice

## RESOURCES FOR STARTUPS AND BUSINESSES

The AWS Nordics & Baltic Fintech team supports Financial Services customers regarding compliance and regulatory challenges, go to market strategy and technical expertise.

## Fintech Farm members are eligible for free AWS service tokens worth 10 000€.

Google Clouds Start Package is available to all members that are early-stage, technology-based startup companies are eligible to the . This contains \$3,000 in Google Cloud Platform and Firebase Credits, good for 12 months, and one year of free G Suite.





## RESOURCES FOR STARTUPS AND BUSINESSES

Calqulate is a SaaS Financial Management Software that provides financial analytics, financial forecasting and financial cash flow management tools to help startups raise more capital, grow faster and make better business decisions.

#### Calquiate start-up discount up to 90%

HubSpot's CRM platform has all the tools and integrations you need for marketing, sales, content management, and customer service.

**HubSpot start-up discount up to 90%** 



#### **JOIN NOW**

### **APPLY NOW**















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